

Q.51

Which among the following characteristics influence consumer buying behavior strongly?

- A. Cultural
- B. Social
- C. Personal
- D. Psychological
- E. Technological

Choose the **correct** answer from the options given below:

1. A, B, C and D Only
2. B, C, D and E Only
3. A, C, D and E Only
4. A, B, D and E Only

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315264

Option 1 ID : 34212359469

Option 2 ID : 34212359470

Option 3 ID : 34212359471

Option 4 ID : 34212359472

Status : Answered

Chosen Option : 1

Q.52

Find the initial feasible solution of the following transportation problem by Vogel's Approximation Method (VAM).

From \ To	W ₁	W ₂	W ₃	Supply
F ₁	16	20	12	200
F ₂	14	8	18	160
F ₃	26	24	16	100
Demand	180	130	150	460 460

1. ₹ 6060
2. ₹ 6660
3. ₹ 6000
4. ₹ 6600

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315228

Option 1 ID : 34212359325

Option 2 ID : 34212359326

Option 3 ID : 34212359327

Option 4 ID : 34212359328

Status : Answered

Chosen Option : 4

Q.53 Arrange the following components of cost sheet in proper sequence starting from first to last.

- A. Cost of sale
- B. Cost of production
- C. Raw material consumed
- D. Factory cost
- E. Prime cost

Choose the **correct** answer from the options given below:

- 1. A, B, C, D, E
- 2. C, D, E, B, A
- 3. C, D, E, A, B
- 4. C, E, D, B, A

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ
Question ID : 34212315242
Option 1 ID : 34212359381
Option 2 ID : 34212359382
Option 3 ID : 34212359383
Option 4 ID : 34212359384
Status : Answered
Chosen Option : 2

Q.54 Arrange the following Buyer-Readiness stages in correct sequence from starting to end.

- A. Knowledge
- B. Awareness
- C. Preference
- D. Conviction
- E. Liking

Choose the **correct** answer from the options given below:

- 1. B, A, E, C, D
- 2. A, B, C, D, E
- 3. B, E, A, C, D
- 4. E, A, B, D, C

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ
Question ID : 34212315245
Option 1 ID : 34212359393
Option 2 ID : 34212359394
Option 3 ID : 34212359395
Option 4 ID : 34212359396
Status : Answered
Chosen Option : 1

Q.55

Which of the following are settlement machineries of industrial disputes under Industrial Disputes Act, 1947?

- A. Works Committee
- B. Collective Bargaining
- C. Conciliation
- D. Adjudication
- E. Voluntary Arbitration

Choose the **correct** answer from the options given below:

- 1. A, B, C and D Only
- 2. A, C, D and E only
- 3. B, C, D and E Only
- 4. C, A and D Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315257

Option 1 ID : 34212359441

Option 2 ID : 34212359442

Option 3 ID : 34212359443

Option 4 ID : 34212359444

Status : Answered

Chosen Option : 3

Q.56

“The right that is delegated to an individual or department to control specified processes, practices, policies, or other matters relating to activities undertaken by person in other departments” is called:

- 1. Product authority
- 2. Functional authority
- 3. Temporary authority
- 4. Service authority

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315198

Option 1 ID : 34212359205

Option 2 ID : 34212359206

Option 3 ID : 34212359207

Option 4 ID : 34212359208

Status : Answered

Chosen Option : 2

Q.57

Which of the following helps in Business decision making in ill-structured decision situation often using complex spreadsheet by creating “what if” models for manager?

1. Management Information System (MIS)
2. Decision Support System (DSS)
3. Knowledge Work System (KWS)
4. Executive Support System (ESS)

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315232

Option 1 ID : 34212359341

Option 2 ID : 34212359342

Option 3 ID : 34212359343

Option 4 ID : 34212359344

Status : Answered

Chosen Option : 2

Q.58

When we measure what type of demand we assume that effects of other variables is constant?

1. Revenue and price elasticity of demand
2. Gross elasticity of demand
3. Income elasticity of demand
4. Promotional elasticity of demand

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315199

Option 1 ID : 34212359209

Option 2 ID : 34212359210

Option 3 ID : 34212359211

Option 4 ID : 34212359212

Status : Answered

Chosen Option : 3

Q.59

Match the **List-I** with **List-II**

LIST I Macro level Organisational stressors		LIST II Causative factor in organisation	
A.	Rotating work shifts	I.	Organisational structure and design
B.	Line-staff conflicts	II.	Administrative policies and strategies
C.	Appraisal system	III.	Working conditions
D.	Polluted air	IV.	Organisational process

Choose the **correct** answer from the options given below:

1. A-I, B-II, C-III, D-IV
2. A-II, B-III, C-IV, D-I
3. A-II, B-I, C-IV, D-III
4. A-I, B-IV, C-II, D-III

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315273

Option 1 ID : 34212359505

Option 2 ID : 34212359506

Option 3 ID : 34212359507

Option 4 ID : 34212359508

Status : Answered

Chosen Option : 3

Q.60

Which one of the following is NOT a component of Balance of Payments?

1. Official Reserves Account
2. Current Account
3. Deficit Account
4. Capital Account

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315231

Option 1 ID : 34212359337

Option 2 ID : 34212359338

Option 3 ID : 34212359339

Option 4 ID : 34212359340

Status : Answered

Chosen Option : 3

Q.61

Which among the following are true about World Trade Organisation (WTO)?

- A. The WTO is a simple extension of General Agreement of Tariffs and Trade (GATT)
- B. The WTO is a permanent institution with its own secretariat
- C. The agreements which constitute the WTO are almost all plurilateral and thus involve commitments for the entire members
- D. The WTO includes Trade in Services and trade-related aspects of intellectual property rights
- E. The WTO dispute settlement system is faster, more automatic and thus much less susceptible to blockages, than old GATT system

Choose the **correct** answer from the options given below:

1. B, D and E Only
2. A, B and C Only
3. C, D and E Only
4. B, C and D Only

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315269

Option 1 ID : 34212359489

Option 2 ID : 34212359490

Option 3 ID : 34212359491

Option 4 ID : 34212359492

Status : Answered

Chosen Option : 2

Q.62 “Dividing a market into smaller segments of buyers with distinct needs, characteristics or behaviours that might require separate marketing strategies or mixes” is termed as?

1. Market Targeting
2. Market Segmentation
3. Market Differentiation
4. Market Positioning

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315217

Option 1 ID : 34212359281

Option 2 ID : 34212359282

Option 3 ID : 34212359283

Option 4 ID : 34212359284

Status : Answered

Chosen Option : 2

Q.63 Match the List-I with List-II

LIST I Derivative type		LIST II Their Explanation	
A.	Call Option	I.	An agreement to buy or sell an asset on a specific date for a specified price, settlement happens at the end of the period.
B.	Put option	II.	An agreement between two parties to buy or sell an asset at a certain time in future at certain price, through standardized contracts and traded through stock exchange.
C.	Future Contract	III.	A contract that gives the holder the right but not the obligation to buy specified securities at a specified exercise date.
D.	Forward Contract	IV.	A contract that gives the holder the right but not the obligation to sell securities on or by a certain date at a fixed exercise price.

Choose the **correct** answer from the options given below:

1. A-IV, B-III, C-I, D-II
2. A-III, B-II, C-I, D-IV
3. A-II, B-I, C-III, D-IV
4. A-III, B-IV, C-II, D-I

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315279

Option 1 ID : 34212359529

Option 2 ID : 34212359530

Option 3 ID : 34212359531

Option 4 ID : 34212359532

Status : Answered

Chosen Option : 4

Q.64

Which of the following are correct with respect to foreign exchange market?

- A. Short position = Supply of a currency < demand for currency.
- B. Short position = Supply of a currency > demand for currency.
- C. Long position = supply of a currency > demand for currency
- D. Long position = supply of a currency < demand for currency
- E. Square position = Supply of a currency= demand for currency

Choose the *correct* answer from the options given below:

- 1. A, C and E Only
- 2. B, D and E Only
- 3. B, C and E Only
- 4. A, D and E Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315260

Option 1 ID : 34212359453

Option 2 ID : 34212359454

Option 3 ID : 34212359455

Option 4 ID : 34212359456

Status : Answered

Chosen Option : 2

Q.65

Match the **List-I** with **List-II**

LIST I Pricing situation		LIST II Description	
A.	Product line Pricing	I.	Pricing optional or accessory products sold with the main product
B.	Optional product pricing	II.	Setting prices across an entire product line
C.	Captive product Pricing	III.	Pricing low value by product to get rid of or make money on them.
D.	By-Product Pricing	IV.	Pricing products that must be used with the main product.

Choose the *correct* answer from the options given below:

1. A-I, B-III, C-IV, D-II
2. A-II, B-III, C-IV, D-I
3. A-II, B-I, C-IV, D-III
4. A-III, B-IV, C-II, D-I

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315280

Option 1 ID : 34212359533

Option 2 ID : 34212359534

Option 3 ID : 34212359535

Option 4 ID : 34212359536

Status : Answered

Chosen Option : 2

Q.66

Prepaid salary is which type of account ?

1. Personal Account
2. Real Account
3. Nominal Account
4. Both Personal and Real Account

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315211

Option 1 ID : 34212359257

Option 2 ID : 34212359258

Option 3 ID : 34212359259

Option 4 ID : 34212359260

Status : Answered

Chosen Option : 1

Q.67 The mean of binomial distribution is 40 and standard deviation 6. What is the value of n?

1. 36
2. 360
3. 400
4. 40

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315226

Option 1 ID : 34212359317

Option 2 ID : 34212359318

Option 3 ID : 34212359319

Option 4 ID : 34212359320

Status : Answered

Chosen Option : 2

Q.68 Arrange the Repatriation process in proper order as given by Peter J Dowling.

- A. Preparation
- B. Transition
- C. Physical relocation
- D. Re-adjustment

Choose the *correct* answer from the options given below:

1. A, B, C, D
2. A, C, B, D
3. B, A, C, D
4. A, D, B, C

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315241

Option 1 ID : 34212359377

Option 2 ID : 34212359378

Option 3 ID : 34212359379

Option 4 ID : 34212359380

Status : Answered

Chosen Option : 1

Q.69 “The process for enabling employees to better understand and develop their career and interests more effectively” is termed as ?

1. Career Planning
2. Career Management
3. Career Development
4. Career Counselling

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 34212315207
Option 1 ID : 34212359241
Option 2 ID : 34212359242
Option 3 ID : 34212359243
Option 4 ID : 34212359244
Status : Answered
Chosen Option : 4

Q.70 Arrange the Model of Organisation Development Process of H.M.F Rush in proper sequence from beginning to end.

- A. Problem Recognition
- B. Organization diagnosis
- C. Feed back for change strategy
- D. Interventions
- E. Measurement and Evaluation

Choose the *correct* answer from the options given below:

1. A, B, C, D, E
2. A, B, C, E, D
3. B, A, C, D, E
4. C, A, D, B, E

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 34212315255
Option 1 ID : 34212359433
Option 2 ID : 34212359434
Option 3 ID : 34212359435
Option 4 ID : 34212359436
Status : Answered
Chosen Option : 1

Q.71

Arrange the career management process in proper sequence from beginning to end.

- A. Assessment
- B. Strategy
- C. Career planning
- D. Career evaluation
- E. Career Development

Choose the *correct* answer from the options given below:

1. A, B, C, D, E
2. B, A, C, E, D
3. A, B, D, C, E
4. B, A, D, C, E

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315240

Option 1 ID : 34212359373

Option 2 ID : 34212359374

Option 3 ID : 34212359375

Option 4 ID : 34212359376

Status : Answered

Chosen Option : 2

Q.72

Match the **List-I** with **List-II**

LIST I Nature of Study		LIST II Choice of Sampling Method	
A.	Size of all strata is equal	I.	Quota sampling
B.	Information can be provided by few respondents	II.	Convenience sampling
C.	Information is required from particular strata of population	III.	Judgement sampling
D.	To obtain quick information	IV.	Stratified random sampling

Choose the **correct** answer from the options given below:

1. A-IV, B-III, C-I, D-II
2. A-IV, B-III, C-II, D-I
3. A-III, B-IV, C-II, D-I
4. A-I, B-II, C-III, D-IV

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **34212315284**

Option 1 ID : **34212359549**

Option 2 ID : **34212359550**

Option 3 ID : **34212359551**

Option 4 ID : **34212359552**

Status : **Answered**

Chosen Option : **2**

Q.73

Whistle blowing is:

1. The choices made from among two or more alternatives
2. A discrepancy between some current state of affairs and some desired state
3. Reporting unethical practices by their employer to outsiders
4. Refers to choices that are consistent and value maximising

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **34212315202**

Option 1 ID : **34212359221**

Option 2 ID : **34212359222**

Option 3 ID : **34212359223**

Option 4 ID : **34212359224**

Status : **Answered**

Chosen Option : **3**

Q.74

Which of the following Institutions are providing micro finance services to the poors?

- A. Conventional weaker section lending banks.
- B. Microfinance Institution.
- C. Self Help Group-bank linkage programme
- D. EXIM banks

Choose the **correct** answer from the options given below:

- 1. A and B Only
- 2. B and C Only
- 3. C and D Only
- 4. A, B and C Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315271

Option 1 ID : 34212359497

Option 2 ID : 34212359498

Option 3 ID : 34212359499

Option 4 ID : 34212359500

Status : Answered

Chosen Option : 2

Q.75

From the following information :

Year	2021	2022
Sales	Rs.32,00,000	Rs.57,00,000
Profit/Loss	Rs.3,00,000	Rs.7,00,000

What is the value of P/V ratio?

1. 16%
2. 40%
3. 12.5%
4. 25%

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315212

Option 1 ID : 34212359261

Option 2 ID : 34212359262

Option 3 ID : 34212359263

Option 4 ID : 34212359264

Status : Answered

Chosen Option : 1

Q.76

Which one of the following is NOT a technique of foreign trade financing?

1. Discounting
2. Banker's Acceptance
3. Factoring
4. Forfeiting

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315230

Option 1 ID : 34212359333

Option 2 ID : 34212359334

Option 3 ID : 34212359335

Option 4 ID : 34212359336

Status : Answered

Chosen Option : 3

Q.77

Match the **List-I** with **List-II**

LIST I Types of Variance		LIST II Formula	
A.	Material Cost Variance	I.	$(\text{Standard Quantity} - \text{Actual Quantity}) \times \text{standard price}$
B.	Material Price Variance	II.	$(\text{Standard price} - \text{Actual price}) \times \text{Actual Quantity}$
C.	Material Usage Variance	III.	Standard cost of actual quantity of actual mixture- Standard cost of actual quantity of standard mixture
D.	Material Mix Variance	IV.	$(\text{Standard price} \times \text{standard quantity}) - (\text{Actual price} \times \text{Actual Quantity})$

Choose the *correct* answer from the options given below:

1. A-I, B-II, C-III, D-IV
2. A-IV, B-I, C-II, D-III
3. A-II, B-IV, C-I, D-III
4. A-IV, B-II, C-I, D-III

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315277

Option 1 ID : 34212359521

Option 2 ID : 34212359522

Option 3 ID : 34212359523

Option 4 ID : 34212359524

Status : Answered

Chosen Option : 4

Q.78

Arrange the steps in demand forecasting from beginning to end

- A. Specifying objectives
- B. Making choice of methods
- C. Determining the perspective
- D. Estimation and interpretation of results
- E. Collection of data and data adjustment

Choose the *correct* answer from the options given below:

- 1. A, B, D, C, E
- 2. C, A, E, D, B
- 3. C, B, A, D, E
- 4. A, C, B, E, D

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315237

Option 1 ID : 34212359361

Option 2 ID : 34212359362

Option 3 ID : 34212359363

Option 4 ID : 34212359364

Status : Answered

Chosen Option : 4

Q.79

Which of the following are positional averages?

- A. Geometric mean
- B. Harmonic mean
- C. Mode
- D. Median
- E. Percentiles

Choose the *correct* answer from the options given below:

1. A, B and E Only
2. C and D Only
3. D and E Only
4. C, D and E Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315266

Option 1 ID : 34212359477

Option 2 ID : 34212359478

Option 3 ID : 34212359479

Option 4 ID : 34212359480

Status : Answered

Chosen Option : 4

Q.80

In which of the following Association/organisation Ela Bhatt is associated?

1. Mukta Services
2. Lijjat Papad
3. Self employed women's Association
4. Avya Global connect

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315234

Option 1 ID : 34212359349

Option 2 ID : 34212359350

Option 3 ID : 34212359351

Option 4 ID : 34212359352

Status : Answered

Chosen Option : 3

Q.81

Which one of the following is Walter's formula to determine the market price per share?

$$1. p = -\frac{D/V}{K} + \frac{r}{K}(EPS - D/V)$$

$$2. p = D/V + \frac{r(EPS - D/V)/K}{K}$$

$$3. p = \frac{D/V}{K} + \frac{r(EPS - D/V)/K}{K}$$

$$4. p = \frac{D/V}{K} + \frac{r(EPS - D/V)}{K}$$

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315216

Option 1 ID : 34212359277

Option 2 ID : 34212359278

Option 3 ID : 34212359279

Option 4 ID : 34212359280

Status : Answered

Chosen Option : 4

Q.82

Which of the following is a type of off-price retailer?

1. Super store
2. Category killer
3. Factory outlet
4. Discount store

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315223

Option 1 ID : 34212359305

Option 2 ID : 34212359306

Option 3 ID : 34212359307

Option 4 ID : 34212359308

Status : Answered

Chosen Option : 3

Q.83

Match the List-I with List-II

LIST I Types of Buying Decision Behaviour		LIST II Their Explanation	
A.	Complex Buying Behaviour	I.	Highly involved in a purchase and perceive significant difference among brands
B.	Dissonance-reducing buying behaviour	II.	Low consumer involvement and little significant brand difference
C.	Habitual Buying Behaviour	III.	Low consumer involvement but significant perceived brand differences
D.	Variety seeking buying behaviour	IV.	Highly involved with an expensive, infrequent, or risky purchase but see little difference among brands.

Choose the *correct* answer from the options given below:

1. A-III, B-II, C-I, D-IV
2. A-I, B-IV, C-III, D-II
3. A-II, B-III, C-I, D-IV
4. A-IV, B-III, C-I, D-II

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315282

Option 1 ID : 34212359541

Option 2 ID : 34212359542

Option 3 ID : 34212359543

Option 4 ID : 34212359544

Status : Answered

Chosen Option : 4

Q.84

Match the List-I with List-II

LIST I Societal classification of products		LIST II Degree of long-run consumer benefit and immediate consumer satisfaction	
A.	Deficient Products	I.	Low long-run consumer benefit and high immediate satisfaction
B.	Pleasing Products	II.	High long-run consumer benefit and high immediate satisfaction
C.	Salutary Products	III.	High long-run consumer benefit and low immediate satisfaction
D.	Desirable Products	IV.	Low long-run consumer benefit and low immediate satisfaction

Choose the *correct* answer from the options given below:

1. A-IV, B-I, C-III, D-II
2. A-I, B-II, C-III, D-IV
3. A-II, B-III, C-I, D-IV
4. A-III, B-IV, C-II, D-I

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315283

Option 1 ID : 34212359545

Option 2 ID : 34212359546

Option 3 ID : 34212359547

Option 4 ID : 34212359548

Status : Answered

Chosen Option : 2

Q.85

Who has developed the HRD scorecard?

1. T.V Rao
2. Peter F. Drucker
3. J. Friedman
4. J. Bright

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315206

Option 1 ID : 34212359237

Option 2 ID : 34212359238

Option 3 ID : 34212359239

Option 4 ID : 34212359240

Status : Answered

Chosen Option : 3

Q.86

In Flow Model, associated with forecasting personnel needs, the forecaster will-

- A. Determine the time that should be covered.
- B. Establish categories to which employees can be assigned.
- C. Will not estimate the probability of transition.
- D. Will solicit estimate of personnel needed from group of experts.
- E. Count annual movements among states for several time period.

Choose the **correct** answer from the options given below:

- 1. A, B and C Only
- 2. A, B and D Only
- 3. A, B and E Only
- 4. B, C and D Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **34212315254**

Option 1 ID : **34212359429**

Option 2 ID : **34212359430**

Option 3 ID : **34212359431**

Option 4 ID : **34212359432**

Status : **Answered**

Chosen Option : **2**

Q.87

Arrange the Project Life Cycle phase in proper sequence from starting to end.

- A. Definition phase
- B. Conception phase
- C. Implementation phase
- D. Planning and organising phase
- E. Project clean-up phase

Choose the *correct* answer from the options given below:

- 1. A, B, D, E, C
- 2. B, A, D, C, E
- 3. B, A, C, D, E
- 4. E, A, C, D, B

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315250

Option 1 ID : 34212359413

Option 2 ID : 34212359414

Option 3 ID : 34212359415

Option 4 ID : 34212359416

Status : Answered

Chosen Option : 2

Q.88

The major strategies and policies, for a business enterprise, that give an overall direction to operations are likely to be in which of the following areas?

- A. Growth
- B. Finance
- C. Needs
- D. Personnel
- E. Marketing

Choose the *correct* answer from the options given below:

1. A, B, C and D Only
2. B, C, D and E Only
3. A, B, D and E Only
4. A, C, D and E only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315252

Option 1 ID : 34212359421

Option 2 ID : 34212359422

Option 3 ID : 34212359423

Option 4 ID : 34212359424

Status : Answered

Chosen Option : 4

Q.89

Match the **List-I** with **List-II**

LIST I Name of Theories		LIST II Propounder	
A.	Theory of Opportunities and Innovation	I.	Frank H Knight
B.	Theory of profit	II.	Peter F Drucker
C.	Theory of Entrepreneurial Supply	III.	Sigmund Feud
D.	Psychoanalytic Theory	IV.	Thomas Cochran

Choose the *correct* answer from the options given below:

1. A-II, B-III, C-IV, D-I

2. A-II, B-I, C-IV, D-III

3. A-I, B-III, C-II, D-IV

4. A-III, B-II, C-I, D-IV

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315286

Option 1 ID : 34212359557

Option 2 ID : 34212359558

Option 3 ID : 34212359559

Option 4 ID : 34212359560

Status : Answered

Chosen Option : 1

Q.90

Arrange the financial institutions according to their formation from latest to earliest.

- A. Industrial Finance Corporation of India
- B. Regional Rural Bank
- C. National Bank for Agriculture and Rural Development
- D. National Industrial Development Corporation
- E. The Reserve Bank of India.

Choose the *correct* answer from the options given below:

- 1. B, C, A, D, E
- 2. C, B, D, A, E
- 3. B, D, E, C, A
- 4. A, B, C, D, E

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315251

Option 1 ID : 34212359417

Option 2 ID : 34212359418

Option 3 ID : 34212359419

Option 4 ID : 34212359420

Status : Answered

Chosen Option : 3

Q.91

Which of the following are correct formulas of combined leverage?

A. $DCF = \frac{\% \text{Change in EPS}}{\% \text{Change in Sales}}$

B. $DCF = \frac{\text{Contribution}}{\text{Profit before Tax}}$

C. $DCF = \frac{\text{Contribution}}{\text{Profit after Tax}}$

D. $DCF = \frac{\text{EBIT} + \text{Fixed Cost}}{\text{PBT}}$

E. $DCF = \frac{\text{Change in EBIT}}{\text{Change in Sales}}$

Choose the *correct* answer from the options given below:

1. A, B and C Only
2. B, C and D Only
3. A, C and D Only
4. A, B and D Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315259

Option 1 ID : 34212359449

Option 2 ID : 34212359450

Option 3 ID : 34212359451

Option 4 ID : 34212359452

Status : Answered

Chosen Option : 4

Q.92 Which of the following are properties of regression coefficients?

A. $r = \sqrt{b_{yx} \times b_{xy}}$

B. Change in origin are not affected

C. Change in scale are not affected

D. If both the regression coefficient have negative sign, the correlation coefficient will have negative sign

E. If one regression coefficient is greater than one then other regression coefficient must be less than one.

Choose the **correct** answer from the options given below:

1. B, C, D and E Only

2. A, D and E Only

3. A, B, D and E Only

4. A, B and C only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315267

Option 1 ID : 34212359481

Option 2 ID : 34212359482

Option 3 ID : 34212359483

Option 4 ID : 34212359484

Status : Answered

Chosen Option : 3

Q.93 Which of the following movement of products clearly defines the term “Inbound Logistics”?

1. Suppliers to company

2. Company to Reseller

3. Reseller to Customer

4. Customers to Suppliers

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315222

Option 1 ID : 34212359301

Option 2 ID : 34212359302

Option 3 ID : 34212359303

Option 4 ID : 34212359304

Status : Answered

Chosen Option : 1

Q.94

Which one of the following is a non-parametric test

1. χ^2 - test
2. t- test
3. z-test
4. F-test

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315227

Option 1 ID : 34212359321

Option 2 ID : 34212359322

Option 3 ID : 34212359323

Option 4 ID : 34212359324

Status : Answered

Chosen Option : 1

Q.95

Arrange the following developments in International monetary system in the order of sequence starting from oldest to newest;-

- A. Gold standard
- B. Smithsonian arrangement
- C. Specie commodity standard
- D. Floating Rate Regime
- E. Fixed Party System

Choose the **correct** answer from the options given below:

1. A, C, B, E, D
2. B, A, C, E, D
3. E, C, A, D, B
4. C, A, E, B, D

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315243

Option 1 ID : 34212359385

Option 2 ID : 34212359386

Option 3 ID : 34212359387

Option 4 ID : 34212359388

Status : Answered

Chosen Option : 1

Q.96 Who has propounded the 'Diamond of National Competitive Advantages' model of corporate level strategies?

1. M. E Porter
2. H. I Ansoff
3. J.B Barney
4. Peter F. Drucker

- Options**
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**
Question ID : **34212315219**
Option 1 ID : **34212359289**
Option 2 ID : **34212359290**
Option 3 ID : **34212359291**
Option 4 ID : **34212359292**
Status : **Answered**
Chosen Option : **2**

Q.97 Which one of the following cost arises due to the failure of the customers to meet their obligations when payment on credit sales become due after the expiry of the credit period?

1. Collection costs
2. Capital costs
3. Delinquency costs
4. Default costs

- Options**
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**
Question ID : **34212315214**
Option 1 ID : **34212359269**
Option 2 ID : **34212359270**
Option 3 ID : **34212359271**
Option 4 ID : **34212359272**
Status : **Answered**
Chosen Option : **4**

Q.98

What can lead to the withdrawal of status respect according to Hagen's theory of Entrepreneurship?

1. Increased recognition from the group
2. Perception that efforts and purposes are highly valued
3. Belief in the stability of status symbols
4. Perception that efforts and purposes are not valued by others

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315235

Option 1 ID : 34212359353

Option 2 ID : 34212359354

Option 3 ID : 34212359355

Option 4 ID : 34212359356

Status : Answered

Chosen Option : 4

Q.99

Arrange the Hambrick and Fredrickson model of strategic management in proper sequence from beginning to end.

- A. Vision and mission
- B. Goals and objectives
- C. Internal and external strategic analysis
- D. Implementation Levers and strategic leadership
- E. Strategy arenas vehicles differentiators staging economic logic

Choose the *correct* answer from the options given below:

1. A, C, B, D, E
2. A, B, E, C, D
3. A, B, C, D, E
4. B, A, C, D, E

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315244

Option 1 ID : 34212359389

Option 2 ID : 34212359390

Option 3 ID : 34212359391

Option 4 ID : 34212359392

Status : Answered

Chosen Option : 3

Q.100

Match the **List-I** with **List-II**

LIST I Ind A.S		LIST II Related to	
A.	Ind AS-12	I.	Earning per share
B.	Ind AS-16	II.	Intangible assets
C.	Ind AS-33	III.	Property plant and equipment
D.	Ind AS-38	IV.	Income Taxes

Choose the *correct* answer from the options given below:

1. A-I, B-III, C-IV, D-II
2. A-IV, B-III, C-I, D-II
3. A-IV, B-III, C-II, D-I
4. A-III, B-IV, C-I, D-II

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315276

Option 1 ID : 34212359517

Option 2 ID : 34212359518

Option 3 ID : 34212359519

Option 4 ID : 34212359520

Status : Answered

Chosen Option : 3

Q.101

Which of the followings are Career Development Initiatives?

- A. Career Planning workshops.
- B. Mentoring
- C. Career Counselling
- D. Coaching
- E. Personal Development Plans

Choose the *correct* answer from the options given below:

1. A, B, C and D Only
2. A, B, C and E Only
3. B, C, D and E Only
4. A, C, D and E Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315256

Option 1 ID : 34212359437

Option 2 ID : 34212359438

Option 3 ID : 34212359439

Option 4 ID : 34212359440

Status : Answered

Chosen Option : 1

Q.102

John Challenger suggested that we should consider certain things in acting more ethically in downsizing. What things he suggested?

- A. Planning
- B. Pessimism about the future of the company
- C. Emotions
- D. Timing
- E. Stakeholder perception

Choose the **correct** answer from the options given below:

- 1. A, C, D and E Only
- 2. A, B, C and D Only
- 3. B, C, D and E Only
- 4. A, B, D and E Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315253

Option 1 ID : 34212359425

Option 2 ID : 34212359426

Option 3 ID : 34212359427

Option 4 ID : 34212359428

Status : Answered

Chosen Option : 2

Q.103

Which one of the following is a type of Foreign Direct Investment?

- 1. Greenfield Investent
- 2. Foreign Portfolio Investment
- 3. Qualified Foreign Investment
- 4. Commercial loans

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315229

Option 1 ID : 34212359329

Option 2 ID : 34212359330

Option 3 ID : 34212359331

Option 4 ID : 34212359332

Status : Answered

Chosen Option : 2

Q.104 A phenomenon in which the norm for consensus overrides that realistic appraisal of alternative course of action is:

1. Groupshift
2. Groupthink
3. Brainstorming
4. Nominal group technique

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 34212315203
Option 1 ID : 34212359225
Option 2 ID : 34212359226
Option 3 ID : 34212359227
Option 4 ID : 34212359228
Status : Answered
Chosen Option : 3

Q.105 Match the **List-I** with **List-II**

LIST I Conflict		LIST II Appropriate view	
A.	The Traditional view	I.	The belief that conflict is a natural and inevitable outcome in any group
B.	The Human Relations view	II.	The belief that all conflict is harmful and must be avoided
C.	The Interactionist View	III.	Conflict that supports the goals of the group and improves its performance
D.	Functional conflict	IV.	The belief that conflict is not a positive force in a group but that it is absolutely necessary for a group to perform effectively

Choose the **correct** answer from the options given below:

1. A-II, B-I, C-III, D-IV
2. A-II, B-I, C-IV, D-III
3. A-I, B-II, C-IV, D-III
4. A-I, B-III, C-II, D-IV

- Options 1. 1
2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 34212315274
Option 1 ID : 34212359509
Option 2 ID : 34212359510
Option 3 ID : 34212359511
Option 4 ID : 34212359512
Status : Answered
Chosen Option : 3

Q.106 Match the List-I with List-II

LIST I International Business Orientation		LIST II Explanation	
A.	Ethnocentric Orientation	I.	A Global marketing strategy is followed across all the countries considering the world as a global village without any boundaries
B.	Polycentric Orientation	II.	Common marketing strategy is applied in a group of foreign countries having similarities in terms of consumers and business environment
C.	Regio centric Orientation	III.	Marketing strategies are modified as per the needs of local consumer of the foreign market
D.	Geocentric Orientation	IV.	Marketing strategy of Domestic market is applied in the foreign country's market

Choose the *correct* answer from the options given below:

1. A-III, B-IV, C-I, D-II
2. A-IV, B-III, C-II, D-I
3. A-I, B-II, C-III, D-IV
4. A-II, B-III, C-I, D-IV

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315285

Option 1 ID : 34212359553

Option 2 ID : 34212359554

Option 3 ID : 34212359555

Option 4 ID : 34212359556

Status : Answered

Chosen Option : 2

Q.107

Arrange the following Trade Negotiation Rounds of World Trade Organisation in the order of their occurrence from oldest to latest:

- A. Bali Conference
- B. Geneva Conference
- C. Hong Kong Conference
- D. Cancun Conference
- E. Doha Conference

Choose the **correct** answer from the options given below:

- 1. A, B, C, E, D
- 2. B, C, D, E, A
- 3. A, B, C, D, E
- 4. E, D, C, B, A

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315248

Option 1 ID : 34212359405

Option 2 ID : 34212359406

Option 3 ID : 34212359407

Option 4 ID : 34212359408

Status : Answered

Chosen Option : 3

Q.108

Who has suggested the 7-S framework for organisational change?

- 1. Mckinsey
- 2. Peter Drucker
- 3. Dale Yoder
- 4. Mintzberg

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315220

Option 1 ID : 34212359293

Option 2 ID : 34212359294

Option 3 ID : 34212359295

Option 4 ID : 34212359296

Status : Answered

Chosen Option : 1

Q.109

The structuralist theory of inflation was proposed by :

1. G. Myrdal and P. Streeten
2. V.N Pandit
3. Milton Fredman
4. Fritz Machlup

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315200

Option 1 ID : 34212359213

Option 2 ID : 34212359214

Option 3 ID : 34212359215

Option 4 ID : 34212359216

Status : Answered

Chosen Option : 2

Q.110

“Formulating and executing human resource policies and practices that produce the employee competencies and behaviours the company needs to achieve its strategic aims” is called?

1. Strategic human resource Management
2. Strategic human resource Planning
3. Strategic human resource Auditing
4. Strategic human resource Evaluation

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315205

Option 1 ID : 34212359233

Option 2 ID : 34212359234

Option 3 ID : 34212359235

Option 4 ID : 34212359236

Status : Answered

Chosen Option : 2

Q.111

Arrange the Five Stages of Conflict Process in proper sequence from beginning to end

- A. Potential opposition or incompatibility
- B. Intentions
- C. Cognition and personalisation
- D. Outcomes
- E. Behaviour

Choose the *correct* answer from the options given below:

- 1. A, C, E, B, D
- 2. A, C, B, E, D
- 3. A, B, C, D, E
- 4. A, D, E, C, B

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315239

Option 1 ID : 34212359369

Option 2 ID : 34212359370

Option 3 ID : 34212359371

Option 4 ID : 34212359372

Status : Answered

Chosen Option : 2

Q.112 Which of the following are merits of Internal Rate of Return Method of Capital Budgeting?

- A. Consider all cash flows
- B. Satisfies the value additivity principle
- C. Generally consistent with wealth maximization principle
- D. It considers the time value of money
- E. It never fails to indicate correct choice between mutually exclusive projects.

Choose the **correct** answer from the options given below:

- 1. A, B and E Only
- 2. A, C and E Only
- 3. B, C and D Only
- 4. A, C, and D only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315261

Option 1 ID : 34212359457

Option 2 ID : 34212359458

Option 3 ID : 34212359459

Option 4 ID : 34212359460

Status : Answered

Chosen Option : 4

Q.113 Which one of the following is true about service marketing?

- 1. Services can be seen, tasted, felt, heard or smelled before purchase
- 2. Services can be separated from the service providers
- 3. Quality of services depends on who provides them and when, where and how
- 4. Services can be stored for later sale or use

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315221

Option 1 ID : 34212359297

Option 2 ID : 34212359298

Option 3 ID : 34212359299

Option 4 ID : 34212359300

Status : Answered

Chosen Option : 3

Q.114 Match the List-I with List-II

LIST I Approaches of Management		LIST II Explanation	
A.	Decision theory approach	I.	Managing is seen as mathematical process
B.	Management science approach	II.	Managerial practice depends on circumstances
C.	Operational approach	III.	Focus is on making decisions
D.	Contingency approach	IV.	Draws together concepts, principles, techniques and knowledge from other fields of managerial approach

Choose the *correct* answer from the options given below:

1. A-III, B-I, C-IV, D-II
2. A-I, B-II, C-III, D-IV
3. A-III, B-IV, C-II, D-I
4. A-IV, B-III, C-I, D-II

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315272

Option 1 ID : 34212359501

Option 2 ID : 34212359502

Option 3 ID : 34212359503

Option 4 ID : 34212359504

Status : Answered

Chosen Option : 4

Q.115 The procedure for determining the duties and skill requirements of a job and the kind of person who should be hired for it is :

1. Job description
2. Job analysis
3. Job specification
4. Job evaluation

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315204

Option 1 ID : 34212359229

Option 2 ID : 34212359230

Option 3 ID : 34212359231

Option 4 ID : 34212359232

Status : Answered

Chosen Option : 1

Q.116 A sum total of ways in which an individual reacts and interacts with others is called:

1. Perception
2. Attitude
3. Personality
4. Values

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 34212315201
Option 1 ID : 34212359217
Option 2 ID : 34212359218
Option 3 ID : 34212359219
Option 4 ID : 34212359220
Status : Answered
Chosen Option : 3

Q.117 Which of the following is true about the term “KAIZEN”?

1. KAIZEN is dramatic, a real attention getter. It is like magma that appears in abrupt eruptions from time to time
2. KAIZEN involves all the activities directed towards maintaining current technological, managerial and operating standards and improving current standards
3. KAIZEN is subtle and its results are seldom immediately visible. It is an ongoing process and involves entire organisation
4. KAIZEN is seen as major changes in the wake of technological break throughs or the introduction of latest management concepts or production techniques

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ
Question ID : 34212315225
Option 1 ID : 34212359313
Option 2 ID : 34212359314
Option 3 ID : 34212359315
Option 4 ID : 34212359316
Status : Answered
Chosen Option : 2

Q.118

In which of the following cases there will be Flow of Funds?

- A. Purchase of Building for cash
- B. Cash collection from debtors
- C. Cash payment to creditors
- D. Issue of share for cash
- E. Payment of creditors by issue of shares

Choose the *correct* answer from the options given below:

- 1. A, B and C Only
- 2. B and C Only
- 3. A, C and D Only
- 4. A, D and E Only

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315258

Option 1 ID : 34212359445

Option 2 ID : 34212359446

Option 3 ID : 34212359447

Option 4 ID : 34212359448

Status : Answered

Chosen Option : 1

Q.119

Arrange the following procedures of testing hypotheses in proper sequence.

- A. Making decisions
- B. Setting a test criterion
- C. Set up hypothesis
- D. Set up suitable significance level
- E. Doing computations

Choose the *correct* answer from the options given below:

- 1. C, D, B, E, A
- 2. B, C, D, A, E
- 3. C, D, A, B, E
- 4. D, C, B, E, A

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **34212315247**

Option 1 ID : **34212359401**

Option 2 ID : **34212359402**

Option 3 ID : **34212359403**

Option 4 ID : **34212359404**

Status : **Answered**

Chosen Option : 1

Q.120

Match the **List-I** with **List-II**

LIST I Forms of Strikes		LIST II Appropriate Meaning	
A.	Economic strike	I.	A strike aimed at protesting illegal conduct by the employer.
B.	Unfair labour practice strike	II.	A strike that results from a failure to agree on the terms of a contract that involves wages, benefits and other conditions of employment.
C.	Wild cat strike	III.	A strike that takes place when one union strikes in support of the strike of another.
D.	Sympathy strike	IV.	An unauthorized strike occurring during the term of a contract.

Choose the **correct** answer from the options given below:

1. A-I, B-III, C-II, D-IV
2. A-II, B-I, C-IV, D-III
3. A-III, B-I, C-II, D-IV
4. A-I, B-II, C-III, D-IV

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **34212315275**

Option 1 ID : **34212359513**

Option 2 ID : **34212359514**

Option 3 ID : **34212359515**

Option 4 ID : **34212359516**

Status : **Answered**

Chosen Option : **4**

Q.121 Match the **List-I** with **List-II**

LIST I Corporate Restructuring		LIST II Meaning	
A.	Leveraged Buyouts	I.	Company sells a part of its business to third party
B.	Divertment	II.	Company create a new company from the existing single entity
C.	Sell-off	III.	Sale of a company's assets or division to the outsiders
D.	Spin-off	IV.	An acquisition of a company in which the acquisition is substantially financed through debt

Choose the **correct** answer from the options given below:

1. A-IV, B-III, C-I, D-II
2. A-III, B-IV, C-I, D-II
3. A-I, B-II, C-III, D-IV
4. A-IV, B-III, C-II, D-I

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **34212315278**
Option 1 ID : **34212359525**
Option 2 ID : **34212359526**
Option 3 ID : **34212359527**
Option 4 ID : **34212359528**
Status : **Answered**
Chosen Option : **3**

Q.122 Robert L Katz identified three kinds of skills for administrators. Which among the following skills was NOT identified by Katz?

1. Technical skill
2. Human skill
3. Design skill
4. Conceptual skill

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **34212315197**
Option 1 ID : **34212359201**
Option 2 ID : **34212359202**
Option 3 ID : **34212359203**
Option 4 ID : **34212359204**
Status : **Answered**
Chosen Option : **1**

Q.123

Arrange the following stages/elements of technology management in proper sequence starting from first to last:-

- A. Technology Adaptation
- B. Technology Abandonment
- C. Technology Advancement
- D. Technology Acquisition
- E. Technology Awareness

Choose the **correct** answer from the options given below:

- 1. A, C, D, B, E
- 2. B, C, D, A, E
- 3. E, D, A, C, B
- 4. D, C, A, B, E

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315249

Option 1 ID : 34212359409

Option 2 ID : 34212359410

Option 3 ID : 34212359411

Option 4 ID : 34212359412

Status : Answered

Chosen Option : 3

Q.124

A company paid a dividend of ₹ 3.70 in the previous year. The dividends in the future are expected to grow perpetually at a rate of 8 per cent. What is the share price today if the market capitalises dividend at 12 per cent?

- 1. ₹. 40
- 2. ₹. 33
- 3. ₹. 100
- 4. ₹. 200

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315215

Option 1 ID : 34212359273

Option 2 ID : 34212359274

Option 3 ID : 34212359275

Option 4 ID : 34212359276

Status : Answered

Chosen Option : 3

Q.125 Arrange the following Historical Events in operations management in the order of sequence starting from oldest to newest.

- A. Quality Revolution
- B. Scientific Management
- C. Industrial Revolution
- D. Operations Research
- E. Human Relations

Choose the **correct** answer from the options given below:

- 1. C, B, E, D, A
- 2. B, C, D, E, A
- 3. A, B, D, C, E
- 4. E, C, B, A, D

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ
Question ID : 34212315246
Option 1 ID : 34212359397
Option 2 ID : 34212359398
Option 3 ID : 34212359399
Option 4 ID : 34212359400
Status : Answered
Chosen Option : 1

Q.126 Which of the following terms are associated with the VRIO framework of Internal Analysis?

- A. Valuable
- B. Rare
- C. Intimitable
- D. Organised for usage
- E. Innovative

Choose the **correct** answer from the options given below:

- 1. A and B Only
- 2. A, B and C Only
- 3. A, B and E Only
- 4. A, B, C and D Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ
Question ID : 34212315263
Option 1 ID : 34212359465
Option 2 ID : 34212359466
Option 3 ID : 34212359467
Option 4 ID : 34212359468
Status : Answered
Chosen Option : 4

Q.127 Which of the following are operational methodology of Self Help Group?

- A. Village meeting of women in villages by MFI
- B. Group formation
- C. Group Training for 5-7 days on procedures and business development skills

- A. Group meeting once in a week for mobilizing saving, disbursing and repaying loans.
- B. Lending money for long term loans

Choose the **correct** answer from the options given below:

- 1. A, B and C Only
- 2. B, C and D Only
- 3. A, B, C and D Only
- 4. B, C, D and E Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315270

Option 1 ID : 34212359493

Option 2 ID : 34212359494

Option 3 ID : 34212359495

Option 4 ID : 34212359496

Status : Answered

Chosen Option : 3

Q.128 If profit before interest and tax is Rs.10000, provision for Tax=Rs.5000, No. of Equity Share = 3000, Preference dividend = 2000, Dividend per equity share=0.40, what is the value of payout ratio?

- 1. 10%
- 2. 20%
- 3. 50%
- 4. 40%

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ

Question ID : 34212315210

Option 1 ID : 34212359253

Option 2 ID : 34212359254

Option 3 ID : 34212359255

Option 4 ID : 34212359256

Status : Answered

Chosen Option : 4

Q.129 Under Brand Sponsorship, store brands are also known as which other names from the following?

- A. National Brands
- B. Generic Brands
- C. Private Brands
- D. Distributor Brands
- E. Manufacturers Brands

Choose the **correct** answer from the options given below:

- 1. B, C and D Only
- 2. A, B, and C Only
- 3. C, D and E Only
- 4. A, D and E Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**

Question ID : **34212315265**

Option 1 ID : **34212359473**

Option 2 ID : **34212359474**

Option 3 ID : **34212359475**

Option 4 ID : **34212359476**

Status : **Answered**

Chosen Option : **1**

Q.130 What is the value of cost of capital after tax in a perpetual bond sold at par, coupon rate of interest being 7 per cent. Assuming that firm pay tax at a 50 per cent rate?

- 1. 7%
- 2. 35%
- 3. 5%
- 4. 3.5%

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : **MCQ**

Question ID : **34212315209**

Option 1 ID : **34212359249**

Option 2 ID : **34212359250**

Option 3 ID : **34212359251**

Option 4 ID : **34212359252**

Status : **Answered**

Chosen Option : **1**

Q.131 Which of the following are the modes of strategic decision making according to Mitzberg?

- A. Entrepreneurial Mode
- B. Adaptive Mode
- C. Planning Mode
- D. Logical Incrementalisation Mode

Choose the **correct** answer from the options given below:

- 1. A and B Only
- 2. C and D Only
- 3. A, B and C Only
- 4. A, B, C and D Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ
Question ID : 34212315262
Option 1 ID : 34212359461
Option 2 ID : 34212359462
Option 3 ID : 34212359463
Option 4 ID : 34212359464
Status : Answered
Chosen Option : 3

Q.132 Which of the following are the main objectives of establishment of International Monetary Fund (IMF)?

- A. To provide long-term funds at concession rates to the poorest member countries.
- B. To promote the development of Private enterprises in member countries.
- C. To regulate the exchange rates and enforce the rules.
- D. To promote exchange stability , maintaining orderly exchange arrangements and avoiding competitive exchange devaluation.
- E. To assist in establishment of a multilateral system of payments in respect of current transaction between members.

Choose the **correct** answer from the options given below:

- 1. A, B and C Only
- 2. B, C and D Only
- 3. A, C and E Only
- 4. C, D and E Only

Options 1. 1

- 2. 2
- 3. 3
- 4. 4

Question Type : MCQ
Question ID : 34212315268
Option 1 ID : 34212359485
Option 2 ID : 34212359486
Option 3 ID : 34212359487
Option 4 ID : 34212359488
Status : Answered
Chosen Option : 1

Q.133

What is the primary objective of a feasibility study?

1. To persuade investors to fund a project
2. To assess the historical background of a business
3. To uncover strength and weakness of a business idea
4. To outline the technical development process

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315236

Option 1 ID : 34212359357

Option 2 ID : 34212359358

Option 3 ID : 34212359359

Option 4 ID : 34212359360

Status : Answered

Chosen Option : 1

Q.134

What is the belief among pluralists regarding conflict in organisation?

1. Conflict is unnecessary and should be avoided at all cost
2. Conflict is necessary and should be ignored
3. Conflict is necessary but it can be managed and resolved
4. Conflict should be eliminated through strict rules

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315208

Option 1 ID : 34212359245

Option 2 ID : 34212359246

Option 3 ID : 34212359247

Option 4 ID : 34212359248

Status : Answered

Chosen Option : 4

Q.135 Arrange the major steps of Luthan's O.B. Mod approach to behavioral performance management from earlier to later

- A. Measure
- B. Identity
- C. Intervene
- D. Analyse
- E. Evaluate

Choose the *correct* answer from the options given below:

1. A, B, C, D, E
2. B, C, D, E, A
3. A, C, B, E, D
4. B, A, D, C, E

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315238

Option 1 ID : 34212359365

Option 2 ID : 34212359366

Option 3 ID : 34212359367

Option 4 ID : 34212359368

Status : Answered

Chosen Option : 2

Q.136 Which type of Intrapreneur is known for generating innovative ideas and seeking ways to improve process?

1. Employee Intrapreneur
2. Doers Intrapreneur
3. Creator Intrapreneur
4. Implementers Intrapreneur

Options 1. 1

2. 2
3. 3
4. 4

Question Type : MCQ

Question ID : 34212315233

Option 1 ID : 34212359345

Option 2 ID : 34212359346

Option 3 ID : 34212359347

Option 4 ID : 34212359348

Status : Answered

Chosen Option : 3

Q.137

Match the **List-I** with **List-II**

LIST I Model/ Framework		LIST II Developed By	
A.	VRIO Framework	I.	J.B Barney
B.	Value Chain Analysis	II.	M.E Porter
C.	Product Market Matrix	III.	H.I Ansoff
D.	PEST Analysis	IV.	Johnson and Scholes

Choose the *correct* answer from the options given below:

1. A-I, B-II, C-III, D-IV
2. A-I, B-III, C-II, D-IV
3. A-III, B-I, C-II, D-IV
4. A-II, B-I, C-IV, D-III

Options 1. 1

2. 2

3. 3

4. 4

Question Type : MCQ

Question ID : 34212315281

Option 1 ID : 34212359537

Option 2 ID : 34212359538

Option 3 ID : 34212359539

Option 4 ID : 34212359540

Status : Answered

Chosen Option : 1

Q.138 “Consumer buying behaviour in situations characterised by high consumer involvement in a purchase and significant prescribed differences among brands” is termed as:

1. Complex buying behaviour
2. Dissonance-reducing buying behaviour
3. Habitual buying behaviour
4. Variety-seeking buying behaviour

- Options**
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**
Question ID : **34212315218**
Option 1 ID : **34212359285**
Option 2 ID : **34212359286**
Option 3 ID : **34212359287**
Option 4 ID : **34212359288**
Status : **Answered**
Chosen Option : **4**

Q.139 If $R_f=10\%$, $R_m=18\%$ and $B_i= 1.35$, What is the expected rate of return for security?

1. 28.8%
2. 18.8%
3. 8.8%
4. 20.8%

- Options**
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**
Question ID : **34212315213**
Option 1 ID : **34212359265**
Option 2 ID : **34212359266**
Option 3 ID : **34212359267**
Option 4 ID : **34212359268**
Status : **Answered**
Chosen Option : **4**

Q.140 Which one of the following is true about the role of sales force/personal selling?

1. Personal selling consists largely of non personal communication with large group of customers
2. Personal selling is interpersonal arm of promotion mix
3. Personal selling is less effective than advertising in more complex selling situations
4. Personal selling sales force is not allowed to adjust marketing offer and presentation to fit each customer's special needs

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **34212315224**

Option 1 ID : **34212359309**

Option 2 ID : **34212359310**

Option 3 ID : **34212359311**

Option 4 ID : **34212359312**

Status : **Answered**

Chosen Option : **3**

Comprehension:

Read the passage carefully and answer the Question that follow:

Organizational culture refers to qualities of the workplace itself that influence its employees, whereas Organizational behavior refers to the resulting behavior of the people within it. Organizational culture includes factors such as core values, the company's mission statement and expectations of the employees. It defines the identity and how it wants to be perceived.

For the instance, if a company has a mission statement focused on providing the highest quality of customer service, then the core values may be centered around communication, professionalism and customer satisfaction. This will shape the employees expectations, such as expecting them to be willing and courteous to go the extra mile to serve the customer.

Organizational behavior is the resulting behavior of the people within the organization based on the culture they're immersed in. if the company culture is one that promotes customer service, then the employees are likely to display behavior such as friendliness and helpfulness when dealing with customers.

The opposite may be true if the company's culture revolves around a competitive environment and employees are expected to go above and beyond to be the most successful. In this case, employees may display behavior such as aggressiveness and competitiveness in order to achieve the highest results.

Organizational culture works as the foundation for the employee's behavioral exhibit, and the two are closely intertwined. If a company wishes to create a positive working environment, it is essential to establish an organizational culture that promotes a healthy behavioral environment among its employees.

SubQuestion No : 141

Q.141

What might employees in a competitive organisational culture display?

1. Cooperation and teamwork
2. Friendliness and helpfulness
3. Indifference and passiveness
4. Aggressiveness and Competitiveness

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **34212315290**

Option 1 ID : **34212359569**

Option 2 ID : **34212359570**

Option 3 ID : **34212359571**

Option 4 ID : **34212359572**

Status : **Answered**

Chosen Option : **3**

Comprehension:

Read the passage carefully and answer the Question that follow:

Organizational culture refers to qualities of the workplace itself that influence its employees, whereas Organizational behavior refers to the resulting behavior of the people within it. Organizational culture includes factors such as core values, the company's mission statement and expectations of the employees. It defines the identity and how it wants to be perceived.

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Organizational culture works as the foundation for the employee's behavioral exhibit, and the two are closely intertwined. If a company wishes to create a positive working environment, it is essential to establish an organizational culture that promotes a healthy behavioral environment among its employees.

SubQuestion No : 142

Q.142

Which of the following is NOT a factor included in organisational culture?

1. Core values
2. Companies mission
3. Employee's salary
4. Expectations of employees

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **34212315288**

Option 1 ID : **34212359561**

Option 2 ID : **34212359562**

Option 3 ID : **34212359563**

Option 4 ID : **34212359564**

Status : **Answered**

Chosen Option : **3**

Comprehension:

Read the passage carefully and answer the Question that follow:

Organizational culture refers to qualities of the workplace itself that influence its employees, whereas Organizational behavior refers to the resulting behavior of the people within it. Organizational culture includes factors such as core values, the company's mission statement and expectations of the employees. It defines the identity and how it wants to be perceived.

For the instance, if a company has a mission statement focused on providing the highest quality of customer service, then the core values may be centered around communication, professionalism and customer satisfaction. This will shape the employees expectations, such as expecting them to be willing and courteous to go the extra mile to serve the customer.

Organizational behavior is the resulting behavior of the people within the organization based on the culture they're immersed in. if the company culture is one that promotes customer service, then the employees are likely to display behavior such as friendliness and helpfulness when dealing with customers.

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Organizational culture works as the foundation for the employee's behavioral exhibit, and the two are closely intertwined. If a company wishes to create a positive working environment, it is essential to establish an organizational culture that promotes a healthy behavioral environment among its employees.

SubQuestion No : 143

Q.143

In a company with a culture focused on customer service, employees are expected to demonstrate behaviors such as:

1. Competitiveness and aggression
2. Friendliness and helpfulness
3. Independence and autonomy
4. Innovation and Creativity

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **34212315289**

Option 1 ID : **34212359565**

Option 2 ID : **34212359566**

Option 3 ID : **34212359567**

Option 4 ID : **34212359568**

Status : **Answered**

Chosen Option : **2**

Comprehension:

Read the passage carefully and answer the Question that follow:

Organizational culture refers to qualities of the workplace itself that influence its employees, whereas Organizational behavior refers to the resulting behavior of the people within it. Organizational culture includes factors such as core values, the company's mission statement and expectations of the employees. It defines the identity and how it wants to be perceived.

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Organizational behavior is the resulting behavior of the people within the organization based on the culture they're immersed in. if the company culture is one that promotes customer service, then the employees are likely to display behavior such as friendliness and helpfulness when dealing with customers.

The opposite may be true if the company's culture revolves around a competitive environment and employees are expected to go above and beyond to be the most successful. In this case, employees may display behavior such as aggressiveness and competitiveness in order to achieve the highest results.

Organizational culture works as the foundation for the employee's behavioral exhibit, and the two are closely intertwined. If a company wishes to create a positive working environment, it is essential to establish an organizational culture that promotes a healthy behavioral environment among its employees.

SubQuestion No : 144

Q.144

What role does organisational behavior play in the workplace?

1. It defines organisational goals
2. It represents resultant employee actions
3. It determines managerial decisions
4. It outlines employee training programmes

Options 1. 1

2. 2

3. 3

4. 4

Question Type : **MCQ**

Question ID : **34212315292**

Option 1 ID : **34212359577**

Option 2 ID : **34212359578**

Option 3 ID : **34212359579**

Option 4 ID : **34212359580**

Status : **Answered**

Chosen Option : **4**

Comprehension:

Read the passage carefully and answer the Question that follow:

Organizational culture refers to qualities of the workplace itself that influence its employees, whereas Organizational behavior refers to the resulting behavior of the people within it. Organizational culture includes factors such as core values, the company's mission statement and expectations of the employees. It defines the identity and how it wants to be perceived.

For the instance, if a company has a mission statement focused on providing the highest quality of customer service, then the core values may be centered around communication, professionalism and customer satisfaction. This will shape the employees expectations, such as expecting them to be willing and courteous to go the extra mile to serve the customer.

Organizational behavior is the resulting behavior of the people within the organization based on the culture they're immersed in. if the company culture is one that promotes customer service, then the employees are likely to display behavior such as friendliness and helpfulness when dealing with customers.

The opposite may be true if the company's culture revolves around a competitive environment and employees are expected to go above and beyond to be the most successful. In this case, employees may display behavior such as aggressiveness and competitiveness in order to achieve the highest results.

Organizational culture works as the foundation for the employee's behavioral exhibit, and the two are closely intertwined. If a company wishes to create a positive working environment, it is essential to establish an organizational culture that promotes a healthy behavioral environment among its employees.

SubQuestion No : 145

Q.145 Which statement best describes the relationship between organisational culture and organisational behavior?

1. Organisational culture influences the resulting behavior of employees
2. Organisational culture is the result of organisational behavior
3. Organisational behavior is solely determined by external factors
4. Organisational behavior is independent of organisational culture

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **34212315291**

Option 1 ID : **34212359573**

Option 2 ID : **34212359574**

Option 3 ID : **34212359575**

Option 4 ID : **34212359576**

Status : **Answered**

Chosen Option : **1**

Comprehension:

Read the passage carefully and answer the Questions:

AI's impact on the workforce is multifaceted. It involves the automation of repetitive and routine tasks, changing skill requirements and job displacement. This can be beneficial for employees as it frees them up to focus on more complex and creative work, but it can also create concerns about job displacement and changes in the demand for certain types of jobs. However, AI is also creating new job opportunities, especially in data analytics machine learning and AI development.

Despite these potential benefits, there are also concerns about the drawbacks of implementing AI on a larger scale in the workforce. One potential concern is job displacement, which can lead to unemployment and the need for reskilling and upskilling. Another concern is the potential for bias and discrimination in algorithms, which can have negative consequences for marginalized individuals and communities.

Privacy and security are also major concerns regarding the impact of AI on the workforce. As AI becomes more advanced, it is important to ensure that personal data is protected, and AI systems are secure against cyberattacks. Nonetheless, AI can also enhance efficiency and productivity, and its advancements may lead to new job opportunities for workers with the right skills and knowledge.

SubQuestion No : 146

Q.146 Which statement summarises a potential outcome of advancement in workforce according to the passage?

1. AI will eliminate all job roles that require creativity
2. AI will benefit workers in specialised technical field
3. AI advancement may create new job opportunities
4. AI will lead to a decrease in overall workforce productivity

- Options**
1. 1
 2. 2
 3. 3
 4. 4

Question Type : **MCQ**
Question ID : **34212315298**
Option 1 ID : **34212359597**
Option 2 ID : **34212359598**
Option 3 ID : **34212359599**
Option 4 ID : **34212359600**
Status : **Answered**
Chosen Option : **3**

Comprehension:

Read the passage carefully and answer the Questions:

AI's impact on the workforce is multifaceted. It involves the automation of repetitive and routine tasks, changing skill requirements and job displacement. This can be beneficial for employees as it frees them up to focus on more complex and creative work, but it can also create concerns about job displacement and changes in the demand for certain types of jobs. However, AI is also creating new job opportunities, especially in data analytics machine learning and AI development.

Despite these potential benefits, there are also concerns about the drawbacks of implementing AI on a larger scale in the workforce. One potential concern is job displacement, which can lead to unemployment and the need for reskilling and upskilling. Another concern is the potential for bias and discrimination in algorithms, which can have negative consequences for marginalized individuals and communities.

Privacy and security are also major concerns regarding the impact of AI on the workforce. As AI becomes more advanced, it is important to ensure that personal data is protected, and AI systems are secure against cyberattacks. Nonetheless, AI can also enhance efficiency and productivity, and its advancements may lead to new job opportunities for workers with the right skills and knowledge.

SubQuestion No : 147

Q.147

What is one potential benefit of AI in the workforce mentioned in the passage?

1. Increased job displacement
2. Automation of repetitive tasks
3. Reduced need for creativity
4. Decreased demand for data analysis

Options

1. 1
2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **34212315294**

Option 1 ID : **34212359581**

Option 2 ID : **34212359582**

Option 3 ID : **34212359583**

Option 4 ID : **34212359584**

Status : **Answered**

Chosen Option : **2**

Comprehension:

Read the passage carefully and answer the Questions:

AI's impact on the workforce is multifaceted. It involves the automation of repetitive and routine tasks, changing skill requirements and job displacement. This can be beneficial for employees as it frees them up to focus on more complex and creative work, but it can also create concerns about job displacement and changes in the demand for certain types of jobs. However, AI is also creating new job opportunities, especially in data analytics machine learning and AI development.

Despite these potential benefits, there are also concerns about the drawbacks of implementing AI on a larger scale in the workforce. One potential concern is job displacement, which can lead to unemployment and the need for reskilling and upskilling. Another concern is the potential for bias and discrimination in algorithms, which can have negative consequences for marginalized individuals and communities.

Privacy and security are also major concerns regarding the impact of AI on the workforce. As AI becomes more advanced, it is important to ensure that personal data is protected, and AI systems are secure against cyberattacks. Nonetheless, AI can also enhance efficiency and productivity, and its advancements may lead to new job opportunities for workers with the right skills and knowledge.

SubQuestion No : 148

Q.148 According to the passage, what must be ensured as AI becomes more advanced in the workforce?

1. Protection of personal data and cybersecurity
2. Improved job security for all workers
3. Increased bias in decision making
4. Decreased efficiency in operations

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **34212315297**

Option 1 ID : **34212359593**

Option 2 ID : **34212359594**

Option 3 ID : **34212359595**

Option 4 ID : **34212359596**

Status : **Answered**

Chosen Option : **2**

Comprehension:

Read the passage carefully and answer the Questions:

AI's impact on the workforce is multifaceted. It involves the automation of repetitive and routine tasks, changing skill requirements and job displacement. This can be beneficial for employees as it frees them up to focus on more complex and creative work, but it can also create concerns about job displacement and changes in the demand for certain types of jobs. However, AI is also creating new job opportunities, especially in data analytics machine learning and AI development.

Despite these potential benefits, there are also concerns about the drawbacks of implementing AI on a larger scale in the workforce. One potential concern is job displacement, which can lead to unemployment and the need for reskilling and upskilling. Another concern is the potential for bias and discrimination in algorithms, which can have negative consequences for marginalized individuals and communities.

Privacy and security are also major concerns regarding the impact of AI on the workforce. As AI becomes more advanced, it is important to ensure that personal data is protected, and AI systems are secure against cyberattacks. Nonetheless, AI can also enhance efficiency and productivity, and its advancements may lead to new job opportunities for workers with the right skills and knowledge.

SubQuestion No : 149

Q.149 Which potential drawback of AI in the workforce is associated with algorithmic decision-making?

1. Reduced efficiency
2. Increased job satisfaction
3. Bias and Discrimination
4. Enhanced security measures

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**
Question ID : **34212315295**
Option 1 ID : **34212359585**
Option 2 ID : **34212359586**
Option 3 ID : **34212359587**
Option 4 ID : **34212359588**
Status : **Answered**
Chosen Option : **4**

Comprehension:

Read the passage carefully and answer the Questions:

AI's impact on the workforce is multifaceted. It involves the automation of repetitive and routine tasks, changing skill requirements and job displacement. This can be beneficial for employees as it frees them up to focus on more complex and creative work, but it can also create concerns about job displacement and changes in the demand for certain types of jobs. However, AI is also creating new job opportunities, especially in data analytics machine learning and AI development.

Despite these potential benefits, there are also concerns about the drawbacks of implementing AI on a larger scale in the workforce. One potential concern is job displacement, which can lead to unemployment and the need for reskilling and upskilling. Another concern is the potential for bias and discrimination in algorithms, which can have negative consequences for marginalized individuals and communities.

Privacy and security are also major concerns regarding the impact of AI on the workforce. As AI becomes more advanced, it is important to ensure that personal data is protected, and AI systems are secure against cyberattacks. Nonetheless, AI can also enhance efficiency and productivity, and its advancements may lead to new job opportunities for workers with the right skills and knowledge.

SubQuestion No : 150

Q.150 Which skill is likely to become increasingly important in light of AI's impact on the workforce?

1. Manual Labour
2. Routine administrative task
3. Following predefined procedures
4. Creative thinking and problem-solving

Options 1. 1

2. 2
3. 3
4. 4

Question Type : **MCQ**

Question ID : **34212315296**

Option 1 ID : **34212359589**

Option 2 ID : **34212359590**

Option 3 ID : **34212359591**

Option 4 ID : **34212359592**

Status : **Answered**

Chosen Option : **4**